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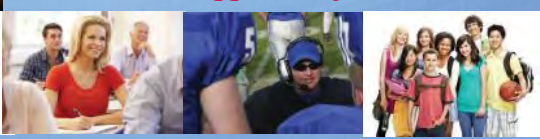
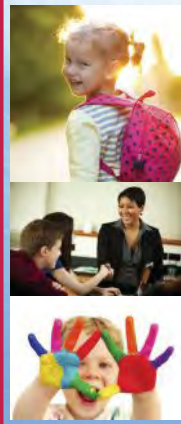
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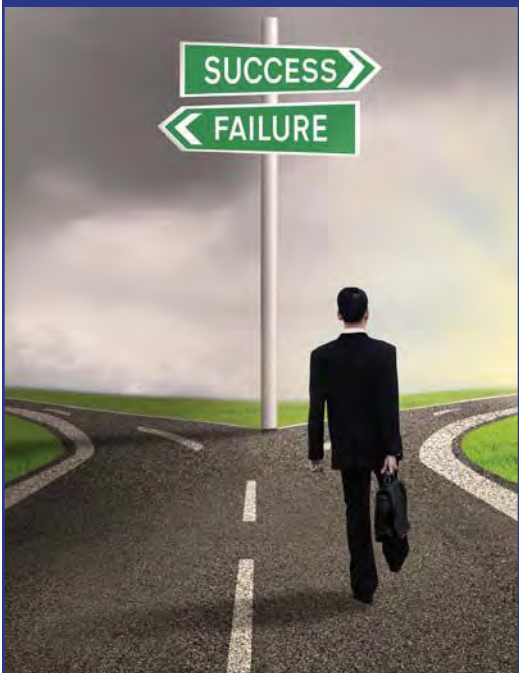
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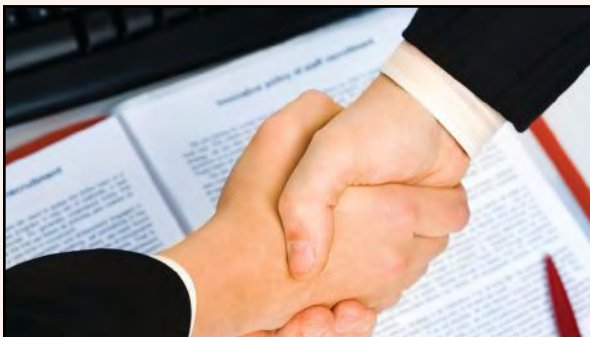
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**Forbo Flooring Systems**  
(800) 842-7839

**The Garland Co. Inc.**  
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**Johnsonite, a Tarkett Co.**  
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**Kiefer Specialty Flooring Inc.**  
(847) 245-8450

**Mats Inc.**  
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**nora systems Inc.**  
9 Northeastern Blvd.  
Salem, NH 03079  
(800) 332-NORA/fax: (603) 894-6615

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And, no one can beat our pricing — just \$2,000 per case, plus the cost of mileage! Read what your colleagues have to say about OSBA’s labor relations services:

*“Our district has enjoyed a long-standing relationship with OSBA. The association’s labor relations assistance helped with negotiating contracts that minimized labor-management problems during the life of contracts. That assistance was invaluable, allowing the district to focus on educating children.”*

— Cardington-Lincoln Local (Morrow)

For more information, contact OSBA’s management services division at (614) 540-4000 or (800) 589-OSBA, or visit [www.ohioschoolboards.org](http://www.ohioschoolboards.org).



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**DCP Solutions**  
(317) 578-8618

**Hugh Erwin & Associates**  
(330) 656-3007

**Farnham Equipment Co.**  
(614) 882-0790

**Folding Equipment Co. LLC**  
(419) 537-0222

**KI/Bill Thomason & Associates**  
(513) 871-0400

**Kurtz Bros. Inc.**  
(814) 765-6561

**LOTH Inc.**  
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**Martin Public Seating Inc.**  
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**Tom Sexton and Associates Inc.**  
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**Spectrum Industries Inc.**  
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**Staples**  
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**Virco Inc.**  
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**Zimmerman School Equipment Inc.**  
(614) 861-6383



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*The solution for your survey needs*

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Count on OSBA's knowledgeable staff to work with you to create customized survey questions, disseminate the survey and collect the data. Additionally, a team of communication and board services professionals can analyze survey results, provide customized recommendations and deliver a final report, as well as suggested actions after the survey.

For more information, contact Cheryl Ryan at (614) 540-4000 or (800) 589-OSBA.

## Health services

### Great Lakes Biomedical

25660 Dixie Highway  
Perrysburg, OH 43551  
(419) 872-5343/fax: (419) 872-7464  
*(See ad on page 17)*

### Healthy Life Screening

(330) 670-0200

### Ohio Association of School Nurses

(330) 749-5068

### Rx Ohio Collaborative

(800) 678-6559

## Human resources

### Battelle for Kids

1160 Dublin Road, Ste. 500  
Columbus, OH 43215  
(614) 488-KIDS (5437)  
fax: (614) 481-8997  
*(See ad on page 11)*

### Ohio School Boards Association

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Columbus, OH 43235-6481  
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fax: (614) 540-4100  
www.ohioschoolboards.org

## HVAC

### ABM Building Solutions

(937) 293-5462

### Air Force One Inc.

(614) 408-1721

### Alpha Energy Solutions

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### The Brewer-Garrett Co.

(440) 243-3535

### CCG Energy Solutions Inc.

(330) 659-3120

### H.E.A.T. Total Facility Solutions

5064 Red Bank Road  
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(877) 319-HEAT (4328)  
fax: (740) 965-3007  
www.heattfs.com  
*(See ad below)*

### Limbach Co.

(614) 554-2231

### Perfection Group Inc.

(513) 772-7545

### Schneider Electric

(614) 537-7747

### Stan Engineers

(937) 438-0177

### TRANE

(614) 473-3500

### Wadsworth Solutions

1792 E. 40th St.  
Cleveland, OH 44103-3502  
(216) 973-1113/fax: (216) 432-7148  
*(See ad on page 13)*

## Insurance

### American Fidelity Assurance Co.

(513) 701-3171

### Andrew Insurance Associates Inc.

(614) 336-8030

### Gallagher Benefit Services Inc.

(614) 761-2901

### Grady Enterprises Inc.

(614) 224-4432

### The Jefferson Health Plan

(740) 283-3347

### Liberty Mutual Insurance

(614) 204-1459

### Medical Mutual of Ohio

(614) 932-7222

### The National Alliance for Insurance Education and Research

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### New York Life

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 fax: (614) 540-4100  
 www.ohioschoolboards.org  
*(See ad on page 16)*

**Ohio School Plan**  
 811 Madison Ave., 11th Floor  
 Toledo, OH 43604  
 (800) 288-6821/fax: (800) 924-6615  
*(See ad on the front inside cover)*

**Schools of Ohio Risk Sharing  
 Authority (SORSA)**  
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**Superior Dental Care Inc.**  
 (937) 438-0283

**Janitorial services**  
**National Chemical Laboratories Inc.**  
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**Tennant Co.**  
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**Janitorial supplies/equipment**  
**Blue Chip Facility Services**  
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**Diversey Care, a division of Sealed Air**  
 (304) 389-9729

**Executive Management Services Inc.**  
 (800) 357-8900

**GCA Education Services**  
 (888) 736-0863

**Lowe's Cos.**  
 (336) 232-4816

**Laboratories**  
**EA Group**  
 (800) 875-3514

**Great Lakes Biomedical**  
 25660 Dixie Highway  
 Perrysburg, OH 43551  
 (419) 872-5342/fax: (419) 872-7464  
*(See ad on page 17)*

**Labor negotiations**  
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 fax: (614) 540-4100  
 www.ohioschoolboards.org  
*(See ad on page 19)*

**Legal assistance**  
**Day Ketterer Ltd.**  
 Maria L. Markakis  
 5 East Main St.  
 Hudson, OH 44236  
 (330) 650-6608/fax: (330) 650-1185

**Day Ketterer Ltd.**  
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 200 Market Ave. North  
 Canton, OH 44702  
 (330) 458-2144/fax: (330) 455-2633



# Get on board with OSBA School Transportation SERVICES

OSBA consultants can help districts assess their transportation needs and offer personal assistance with transportation rules interpretations, policy questions and technical advice. Consultants also provide the following services:

- transportation operation cost analysis and benchmarking studies;
- routing analysis;
- fleet management assistance;
- general operations evaluation;
- regional coordination studies;
- in-service presentations for drivers and administrators;
- evaluation of specific transportation services, including
- payment in lieu of transportation;
- bus purchasing and specification development;
- driver qualifications compliance review;
- transportation emergency plan development;
- development of local student transportation handbooks.

To learn more, contact **Pete Japikse** at (614) 540-4000, (800) 589-OSBA or schoolbus@ohioschoolboards.org.



### Ohio School Boards Association

Legal Assistance Fund  
8050 N. High St., Ste. 100  
Columbus, OH 43235-6481  
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fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 6)*

### Levy consulting

Ohio School Boards Association  
District Financial Forecasting  
8050 N. High St., Ste. 100  
Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 18)*

### Lighting

Energy Optimizers USA  
(937) 877-1919

### H.E.A.T. Total Facility Solutions

5064 Red Bank Road  
Galena, OH 43021  
(877) 319-HEAT (4328)  
fax: (740) 965-3007  
www.heattfs.com  
*(See ad on page 21)*

### Lighting Optimizers USA

(937) 877-1274

### Musco Sports Lighting

(641) 673-0411

### Techline Sports Lighting

(800) 500-3161

### Vincent Lighting Systems

6161 Cochran Road, Ste. D  
Solon, OH 44139  
(800) 922-5356/www.vls.com  
*(See ad on page 28)*

### Lockers/cabinets

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### Hertz Furniture Systems

(800) 526-4677

### List Industries Inc.

(330) 875-5289

### Martin Public Seating Inc.

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### Rep Source LLC

(740) 927-6880

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### Long-range planning

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fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 30)*

### Managed care organization

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6377 Emerald Parkway  
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### Management support systems

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**Edjoin.Org San Joaquin County Office  
of Education**  
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**LifeTrack Services Inc.**  
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**NEOLA Inc.**  
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**Ohio High School Athletic Association**  
(614) 267-2502

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Cincinnati, OH 45208  
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**Regency Construction Services Inc.**  
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**Renhill Group**  
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**VARtek Services Inc.**  
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## Plumbing supplies/services

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**Ashland University Professional Development Services**  
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**Battelle for Kids**  
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Columbus, OH 43215  
(614) 488-KIDS (5437)  
fax: (614) 481-8997  
*(See ad on page 11)*

**ESC of Cuyahoga County**  
(216) 524-3000

**National School Boards Association**  
(703) 838-6746

**Ohio Association for Health, Physical Education, Recreation and Dance**  
(614) 228-4715

**Ohio Association of Elementary School Administrators**  
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# OSBA is your policy services partner

Just as any team needs a great coach, a school district needs a partner it can rely on. OSBA's policy services staff is your district's partner for success on any policy issue. Our quality services provide your district with the necessary policy resources needed in the constantly evolving world of education.

OSBA's highly experienced policy staff will work with your district to ensure you receive the best policy resources available.

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**Manual development** – Three levels of services provided by an OSBA policy specialist can be customized to your district's needs. From premium to basic services, OSBA will help your district compile a comprehensive and useable policy manual.

**Policy Development Quarterly (PDQ)** – PDQ is a quarterly electronic newsletter containing sample policies, as well as articles on new and revised laws, and rules and regulations that have policy implications.

**Policy review/consultation** – Policy specialists will assist in updating and ensuring your district's policies are current and up-to-date with the Ohio Revised Code.

**Policy online services** – In the age of online information, OSBA has options for school administrators to use policy services via the Internet.

- Web-based conversion of policy manual with links to other policies, regulations and Ohio Revised and Administrative codes.
- Users can download sample policies online. Up-to-date policies can be accessed anytime, anywhere.

For more detailed information, contact OSBA's policy services at (614) 540-4000 or (800) 589-OSBA, or visit [www.ohioschoolboards.org/Policy-Services](http://www.ohioschoolboards.org/Policy-Services).



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**360SafeSolutions**  
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(614) 540-4000 or (800) 589-OSBA  
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(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org

**Safeguard Risk Solutions LLC**  
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**Safety and health**  
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**American Dairy Association Mideast**  
(614) 890-8022

**Buckeye Firearms Foundation**  
(614) 561-8810

**CompManagement Inc.**  
6377 Emerald Parkway  
Dublin, OH 43016  
(614) 375-5450/fax: (866) 567-9380  
*(See ad on page 2)*

**EA Group**  
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**The Education Connection (Insta-Info Inc.)**  
(800) 800-3823

**Huffmaster Strike Services**  
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**NaviGate Prepared**  
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**Ohio Department of Education**  
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**Ohio School Boards Association**  
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**Security Voice Inc.**  
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**SPORT SAFE Testing Service Inc.**  
(614) 847-0847

**Suntrol Co.**  
5060 Taylor Road  
Cleveland, OH 44128  
(216) 663-0801/fax: (216) 663-1719  
*(See ad on page 24)*

## School board training

**Ohio School Boards Association**  
8050 N. High St., Ste. 100  
Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 10)*

## School bus sales/service

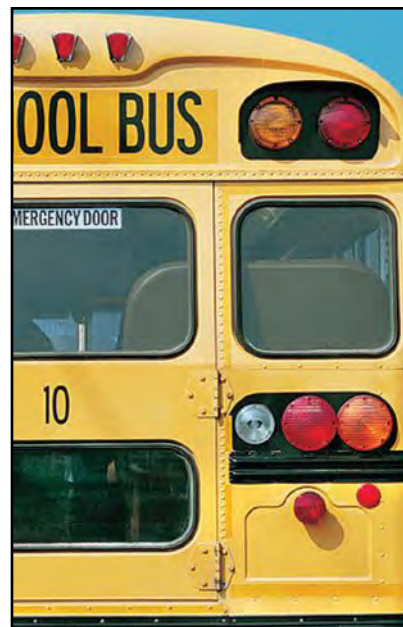
**Cardinal Bus Sales & Service Inc.**  
(419) 225-5552

**Edwin H. Davis & Son Inc.**  
(740) 998-6606

**First Student Inc.**  
(866) 960-6274

**Multi-Seal Corp.**  
(281) 591-0111

**Petermann Ltd.**  
(800) 950-0485



## Is a strike threatening to bring your district to a stop?

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- valuable resources and materials for strike planning;
- consultants who work with the board's interest in mind.

Contact Van D. Keating, OSBA director of management services, at (614) 540-4000, (800) 589-OSBA or vkeating@ohioschoolboards.org for more information.

## School construction program management

### Touchstone CPM Inc.

880 Shawnee Road  
Lima, OH 45805  
(419) 228-7272/fax: (419) 222-5559

## Scoreboards

### Daktronics

(800) 325-8766

### MAC Athletics Inc.

382 W. First St.  
Minster, OH 45865  
(419) 501-2662/fax: (614) 501-2663  
*(See ad on page 18)*

### OES Scoreboards — OES Inc.

(614) 783-7057

## Security

### AFIMAC U.S. Inc.

15830 Foltz Parkway  
Strongsville, OH 44149  
(440) 878-7600/fax: (440) 878-7673  
*(See ad on page 24)*

### ASSA ABLOY Door Security Solutions

(614) 746-9487

### CTL Engineering Inc./ICS Inc.

(614) 276-8123

### Federal Signal Corp./CEI

(317) 839-5022

### Huffmaster Strike Services

(248) 588-1600

### Miles Ahead Technology

(937) 630-3255

### Seon

(877) 630-7366

### Suntrol Co.

5060 Taylor Road  
Cleveland, OH 44128  
(216) 663-0801/fax: (216) 663-1719  
*(See ad on page 24)*

## Security systems

### Acuity-VCT Inc.

(440) 808-8980

### Habitec Security Inc.

(740) 362-4698

### H.E.A.T. Total Facility Solutions

5064 Red Bank Road  
Galena, OH 43021  
(877) 319-HEAT (4328)  
fax: (740) 965-3007  
www.heattfs.com  
*(See ad on page 21)*

### Northwestern Ohio Security Systems Inc.

(419) 227-1655

### 21st Century Alarm/Data Inc.

(330) 332-9743

### Vector Security

(614) 367-7820

## Signs

### Daktronics

(800) 325-8766

### Design Graphics Group Inc.

(419) 800-8104

### Midwest Engraving

(330) 334-2572

### OES Scoreboards — OES Inc.

(614) 783-7057

## Software

### Bassco Inc.

(513) 791-7876

### Esber Cash Register/PayForIt

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Canton, OH 44705  
(800) 669-0792/fax: (330) 455-9009  
www.ecrpos.org  
*(See ad on page 9)*

### eSchoolView

(888) 932-6460

### Forecast5 Analytics Inc.

(630) 657-6555

### Infinite Campus Inc.

(800) 850-2335

### K12 Enterprise LLC

(804) 598-0100

### Learning.com

(877) 778-0044

### Learning Sciences Marzano Center

(717) 818-3973

### ProgressBook by Software Answers Inc.

(800) 638-5212

### Registration Gateway

(888) 262-9830

### SchoolPointe

(866) 545-2549

### TM Group Inc.

(888) 482-2864

### Tyler Technologies Inc.

(800) 772-2260

### Weidenhammer/Bassco Inc.

(610) 378-1149

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Solon, OH 44139  
(800) 922-5356/www.vls.com  
*(See ad on page 28)*

**Wenger Corp.**  
(507) 774-8738

### Strike preparation

**Ohio School Boards Association**  
8050 N. High St., Ste. 100  
Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 27)*

### Student drug testing

**Great Lakes Biomedical**  
25660 Dixie Highway  
Perrysburg, OH 43551  
(419) 872-5342/fax: (419) 872-7464  
*(See ad on page 17)*

### Superintendent searches

**Ohio School Boards Association**  
8050 N. High St., Ste. 100  
Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 8)*



# OSBA



## We're here for you!

OSBA is dedicated to serving the needs of school board members and the districts they serve. Our benefits are designed to help prepare you for your duties, overcome tough challenges and find your way to successful boardmanship. They include: training opportunities, legislative advocacy, consulting services and publications. Other OSBA programs include:

- bonds
- communication services
- crisis assistance
- customized workshops
- executive searches
- human resource services
- insurance programs
- Kids PAC
- labor relations
- Legal Assistance Fund
- legal services
- long-range planning
- management consulting
- online policy hosting
- policy development
- safety training
- surveys
- transportation services

OSBA also selectively endorses outside providers to deliver products and services necessary to effectively manage schools. These programs provide a unique benefit to our members at a special value.

Visit [www.ohioschoolboards.org](http://www.ohioschoolboards.org) to learn more about OSBA and its member benefits.

## Survey services

### Ohio School Boards Association

8050 N. High St., Ste. 100  
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fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 20)*

## Technology

### Advanced Technologies Consultants

(800) 348-8447

### Anchor Audio Inc.

(800) 262-4671

### Bailey Communications Inc.

(440) 327-1813

### B&C Communications

(614) 276-5552

### Bonefish Systems

(440) 225-7135

### Cisco Systems Inc.

(215) 946-1880

### DCP Solutions

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### Edjoin.Org San Joaquin County Office of Education

(209) 953-2161

### Educational Funding Group Inc.

(216) 831-2626

### e-Funds for Schools

1039 Three Mile Road Northwest  
Grand Rapids, MI 45944  
(616) 855-0775/fax: (616) 784-2376  
www.efundsforschools.com  
*(See ad on page 23)*

### Epiphany Management Group

(440) 409-3113

### eSchoolView

(888) 932-6460

### Federal Signal Corp./CEI

(317) 839-5022

### FormShare

(937) 619-0800

### Infinite Campus Inc.

(800) 850-2335

### Jefferson County ESC Virtual Learning Academy

(740) 283-3347

### KI/Bill Thomason & Associates

(513) 871-0400

### Lakotec Communications Inc.

(440) 575-6008

### Learning.com

(877) 778-0044

### Lightspeed Technologies Inc.

(800) 732-8999

### Management Council of the OECN

(614) 840-9810

### MicroImage

(614) 761-1033

### Miles Ahead Technology

(937) 630-3255

### MT Business Technologies Inc.

(419) 529-6100

### NaviGate Prepared

(330) 308-7289

### The Ohio Online Learning Program

(855) 491-9660

### Ohio School Boards Association

BoardDocs  
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Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org

### Ohio School Boards Association

Online payment program  
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Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 9)*

### Ohio School Boards Association

Safety plan management  
8050 N. High St., Ste. 100  
Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org

### ProgressBook by Software Answers Inc.

(800) 638-5212

### Registration Gateway

(888) 262-9830

### Resource International Inc.

(614) 823-4949

### SchoolDude.com

(919) 816-8237

### SchoolPointe

(866) 545-2549

### SecureTech Systems Inc.

(817) 869-0569

### Sharp Business Systems

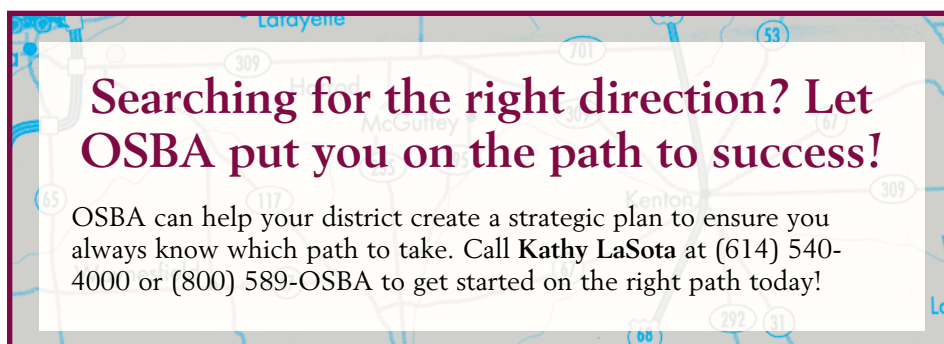
(513) 645-0125

### 360SafeSolutions

(740) 598-4891

### TM Group Inc.

(888) 482-2864



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**VARtek Services Inc.**  
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**Weidenhammer/Bassco Inc.**  
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**Telecommunications**  
**B&C Communications**  
(614) 276-5552

**The Education Connection (Insta-Info Inc.)**  
(800) 800-3823

**Educational Funding Group Inc.**  
(216) 831-2626

**Security Voice Inc.**  
(614) 760-2820

**Transportation services**  
**Cardinal Bus Sales & Service Inc.**  
(419) 225-5552

**Edwin H. Davis & Son Inc.**  
(740) 998-6606

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(866) 960-6274

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(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 22)*

**Petermann Ltd.**  
(800) 950-0485

**Ports Petroleum Co. Inc.**  
(330) 264-1885

**Seon**  
(877) 630-7366

**W.W. Williams**  
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fax: (614) 540-4100  
www.ohioschoolboards.org

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### Capitol Aluminum & Glass Corp.

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### Pella Window & Door Co. (Gunton Corp.)

(440) 477-6165

### Suntrol Co.

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(216) 663-0801/fax: (216) 663-1719  
*(See ad on page 24)*

## Workers' compensation

### CompManagement Health Systems Inc.

6377 Emerald Parkway  
PO Box 1040  
Dublin, OH 43017  
(614) 376-5646/fax: (866) 258-5045  
*(See ad on page 15)*

### CompManagement Inc.

6377 Emerald Parkway  
Dublin, OH 43016  
(614) 376-5450/fax: (866) 567-9380  
*(See ad on page 2)*

### Ohio School Boards Association

OSBA/OASBO SchoolComp Safety Program  
8050 N. High St., Ste. 100  
Columbus, OH 43235-6481  
(614) 540-4000 or (800) 589-OSBA  
fax: (614) 540-4100  
www.ohioschoolboards.org  
*(See ad on page 2)*

### Sheakley

(800) 877-5055

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